## Wg <br> THE WINSTON GROUP <br> making ideas matter ${ }^{\text {mw }}$

NEW MODELS NATIONAL BRAND SURVEY
September 12-13, 2011

1. Generally speaking, would you say things in the country are headed in the right direction, or are things seriously headed off on the wrong track?

|  | JUL | AUG | AUG II | SEP |  |
| :--- | :--- | :---: | :---: | :---: | :---: |
|  | 2011 | 2011 | 2011 | 2011 |  |
| 1. | Right Direction | $\mathbf{2 4}$ | $\mathbf{1 9}$ | $\mathbf{2 3}$ | $\mathbf{2 5}$ |
| 2. | Don't Know/Refused (DO NOT | $\mathbf{8}$ | $\mathbf{1 1}$ | $\mathbf{9}$ | $\mathbf{9}$ |
| READ) | $\mathbf{6 8}$ | $\mathbf{7 0}$ | $\mathbf{6 8}$ | $\mathbf{6 6}$ |  |
| 3. | Wrong Track |  |  |  |  |

2. Overall would you say that you approve or disapprove of the job Barack Obama is doing as President?

|  | JUL | AUG | AUG II | SEP |
| :--- | :---: | :---: | :---: | :---: |
|  | 2011 | 2011 | 2011 | 2011 |
| 1. | Approve | $\mathbf{4 2}$ | $\mathbf{4 4}$ | $\mathbf{4 0}$ |
| 2. Don't know/refused | $\mathbf{6}$ | $\mathbf{6}$ | $\mathbf{4 4}$ | $\mathbf{6}$ |
| 3. Disapprove | $\mathbf{5 2}$ | $\mathbf{5 0}$ | $\mathbf{5 3}$ | $\mathbf{5 0}$ |

Please tell me for each of the following whether you have a favorable or an unfavorable impression of that group or person. (IF CHOICE IS MADE, ASK:) Would you say you have a strongly (FAVORABLE/UNFAVORABLE) impression or just a somewhat (FAVORABLE/UNFAVORABLE) impression? (ROTATE)

|  |  |  | NAME ID | FAVORABLE | UNFAVORABLE | NO OPINION |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3. | Republicans in Congress | $\begin{gathered} \text { JUL } \\ 2011 \end{gathered}$ | 100 | 38 | 55 | 6 |
|  |  | $\begin{aligned} & \text { AUG } \\ & 2011 \end{aligned}$ | 99 | 40 | 52 | 7 |
|  |  | $\begin{gathered} \text { AUG III } \\ 2011 \end{gathered}$ | 100 | 31 | 60 | 9 |
|  |  | $\begin{aligned} & \text { SEP } \\ & 2011 \end{aligned}$ | 100 | 33 | 60 | 7 |
| 4. | Democrats in Congress | $\begin{aligned} & \text { JUL } \\ & 2011 \end{aligned}$ | 100 | 39 | 55 | 6 |
|  |  | $\begin{aligned} & \text { AUG } \\ & 2011 \end{aligned}$ | 99 | 37 | 56 | 6 |
|  |  | $\begin{aligned} & \text { AUG II } \\ & 2011 \end{aligned}$ | 100 | 36 | 57 | 8 |
|  |  | $\begin{aligned} & \text { SEP } \\ & 2011 \end{aligned}$ | 100 | 39 | 55 | 6 |

5. Which of the following issues would you say is most important to you in deciding how to vote for Congress? (ROTATE)

|  | JUL | AUG | AUG II | SEP |
| :--- | :---: | :---: | :---: | :---: |
| 1. Education | 2011 | 2011 | 2011 | 2011 |
| 2. Social Security | $\mathbf{6}$ | $\mathbf{7}$ | $\mathbf{9}$ | $\mathbf{9}$ |
| 3. Retirement and Investments | $\mathbf{9}$ | $\mathbf{9}$ | $\mathbf{7}$ | $\mathbf{7}$ |
| 4. Terrorism | $\mathbf{1}$ | $\mathbf{2}$ | $\mathbf{1}$ | $\mathbf{1}$ |
| 5. Healthcare/Rx | $\mathbf{1}$ | $\mathbf{1}$ | * | $\mathbf{1}$ |
| 6. The Economy | $\mathbf{5}$ | $\mathbf{5}$ | $\mathbf{6}$ | $\mathbf{6}$ |
| 7. Jobs | $\mathbf{3 5}$ | $\mathbf{3 4}$ | $\mathbf{3 3}$ | $\mathbf{3 4}$ |
| 8. Taxes | $\mathbf{1 3}$ | $\mathbf{1 7}$ | $\mathbf{1 3}$ | $\mathbf{1 4}$ |
| 9. Crime and Safety | $\mathbf{3}$ | $\mathbf{3}$ | $\mathbf{3}$ | $\mathbf{2}$ |
| 10. Environment | $\mathbf{1}$ | * | $\mathbf{1}$ | * |
| 11. National Defense/Foreign Affairs/raq | $\mathbf{2}$ | $\mathbf{3}$ | $\mathbf{4}$ | $\mathbf{4}$ |
| 12. National Deficit/Spending | $\mathbf{1 4}$ | $\mathbf{9}$ | $\mathbf{1 0}$ | $\mathbf{1 1}$ |
| 13. Energy | $\mathbf{1}$ | $\mathbf{2}$ | $\mathbf{1}$ | $\mathbf{1}$ |
| 14. Gas prices | $\mathbf{1}$ | $\mathbf{1}$ | $\mathbf{1}$ | $\mathbf{1}$ |
| 15. Immigration | $\mathbf{3}$ | $\mathbf{1}$ | $\mathbf{4}$ | $\mathbf{2}$ |
| 16. Other | $\mathbf{3}$ | $\mathbf{3}$ | $\mathbf{3}$ | $\mathbf{3}$ |
| 17. Don't know/Refused | $\mathbf{3}$ | $\mathbf{3}$ | $\mathbf{3}$ | $\mathbf{4}$ |

Which party do you have more confidence in to handle the issue of (ROTATE LIST BELOW), (ROTATE) the Republican Party or the Democratic Party?

|  |  | REP | DEM |
| :---: | :---: | :---: | :---: |
| 6. The Economy | JUL 2011 | 46 | 42 |
|  | AUG 2011 | 42 | 41 |
|  | AUG II 2011 | 48 | 39 |
|  | SEP 2011 | 44 | 43 |
| 7. Jobs | JUL 2011 | 45 | 42 |
|  | AUG 2011 | 41 | 44 |
|  | AUG \|| 2011 | 47 | 40 |
|  | SEP 2011 | 42 | 45 |
| 8. Health Care/RX | JUL 2011 | 39 | 47 |
|  | AUG 2011 | 39 | 48 |
|  | AUG II 2011 | 40 | 47 |
|  | SEP 2011 | 38 | 49 |
| 9. Energy and gas prices | JUL 2011 | 44 | 41 |
|  | AUG 2011 | 38 | 45 |
|  | AUG II 2011 | 43 | 38 |
|  | SEP 2011 | 43 | 40 |
| 10. Taxes | JUL 2011 | 49 | 40 |
|  | AUG 2011 | 45 | 43 |
|  | AUG II 2011 | 47 | 41 |
|  | SEP 2011 | 48 | 41 |
| 11. Business innovation | SEP 2011 | 48 | 36 |

12. If the elections were held today for US Congress in your state, would you be more likely to vote for (ROTATE) the Republican candidate or the Democrat candidate? (IF UNDECIDED ASK:) would you be leaning toward (ROTATE) the Republican candidate or the Democrat candidate?

|  | JUL | AUG | AUG II | SEP |
| :--- | :---: | :---: | :---: | :---: |
|  | 2011 | 2011 | 2011 | 2011 |
| 1. Republican | $\mathbf{4 4}$ | $\mathbf{4 1}$ | $\mathbf{4 2}$ | $\mathbf{4 3}$ |
| 2. Lean Republican | $\mathbf{3}$ | $\mathbf{3}$ | $\mathbf{4}$ | $\mathbf{3}$ |
| 3. Undecided | $\mathbf{5}$ | $\mathbf{9}$ | $\mathbf{8}$ | $\mathbf{6}$ |
| 4. Lean Democrat | $\mathbf{2}$ | $\mathbf{3}$ | $\mathbf{4}$ | $\mathbf{3}$ |
| 5. Democrat | $\mathbf{4 2}$ | $\mathbf{4 0}$ | $\mathbf{3 9}$ | $\mathbf{4 1}$ |
| 6. Don't Know/Refused (DO NOT READ) | $\mathbf{4}$ | $\mathbf{4}$ | $\mathbf{3}$ | $\mathbf{4}$ |
| TOTAL REPUBLICAN | $\mathbf{4 7}$ | $\mathbf{4 4}$ | $\mathbf{4 6}$ | $\mathbf{4 6}$ |
| TOTAL DEMOCRAT | $\mathbf{4 4}$ | $\mathbf{4 3}$ | $\mathbf{4 3}$ | $\mathbf{4 4}$ |

## JOBS/ECONOMY

13. Who is more focused on job creation and growing the economy? (ROTATE)

|  | JUL | AUG | AUG II | SEP |  |
| :--- | :--- | ---: | ---: | ---: | ---: |
|  | 2011 | 2011 | 2011 | 2011 |  |
| 1. President Obama | $\mathbf{4 2}$ | $\mathbf{4 2}$ | $\mathbf{4 5}$ | $\mathbf{4 8}$ |  |
| 2. Republicans in Congress | $\mathbf{4 2}$ | $\mathbf{4 3}$ | $\mathbf{4 0}$ | $\mathbf{4 1}$ |  |
| 3. | Don't Know/Refused (DO NOT READ) | $\mathbf{1 6}$ | $\mathbf{1 5}$ | $\mathbf{1 4}$ | $\mathbf{1 1}$ |

14. Do you favor or oppose the President's economic plan? (ROTATE)
15. Favor
45
16. Oppose 45
17. Don't Know/Refused (DO NOT READ) $\mathbf{1 0}$
18. Do you think that the President's speech signals a new policy direction, or continuing the same policies? (ROTATE)
19. New direction
20. Continuing the same 52
21. Don't Know/Refused (DO NOT READ) 13
22. Do you think that the President's economic policies are helping, hurting or having no impact on small businesses? (ROTATE)
23. Helping ..... 26
24. Hurting ..... 39
25. Having no impact ..... 29
26. Don't Know/Refused (DO NOT READ) ..... 5

Do you believe or not believe the following statements (ROTATE Q17-19)
17. Republicans have a plan for growing the economy and creating jobs.

|  | JAN | FEB | MAR | SEP |
| :--- | ---: | ---: | ---: | ---: |
|  | 2011 | 2011 | 2011 | 2011 |
| 1. Believe | $\mathbf{4 8}$ | $\mathbf{5 2}$ | $\mathbf{4 5}$ | $\mathbf{4 1}$ |
| 2. Do not believe | $\mathbf{4 6}$ | $\mathbf{4 2}$ | $\mathbf{5 1}$ | $\mathbf{5 5}$ |
| 3. Don't Know/Refused (DO NOT READ) | $\mathbf{6}$ | $\mathbf{6}$ | $\mathbf{4}$ | $\mathbf{4}$ |

18. President Obama's plan is paid for and will not add to the deficit.
19. Believe 28
20. Do not believe 65
21. Don't Know/Refused (DO NOT READ) 7
22. If we don't make the right choices, the economic downturn may last for many years, and would lead to a decline in quality of life.
23. Believe
85
24. Do not believe 12
25. Don't Know/Refused (DO NOT READ)
26. In thinking about tax policy, which statement do you agree with more? (ROTATE)
27. All tax loopholes for businesses should be closed 40
28. There are certain tax policies that should be kept in place to achieve a specific economic goal, such as investment in a strategic industry, improved competitiveness or more economic growth.
29. Don't Know/Refused (DO NOT READ)
30. Given the current jobs situation, which statement do you agree with more? (ROTATE)
31. The government has not spent and invested enough money to create ..... 39 jobs
53
32. Government spending will not create jobs
8
33. Don't Know/Refused (DO NOT READ)
34. President Obama has said that we need to reduce the deficit by making additional spending cuts and reforming the tax code to ask the wealthiest Americans and corporations to pay their fair share. Do you think this will or will not raise taxes on you personally? (ROTATE)
35. Will ..... 46
36. Will not ..... 48
37. Don't Know/Refused (DO NOT READ) ..... 6

| I am going to read a series of proposals to you. For <br> each please tell me if you think the proposal will or <br> will not cause a loss of jobs. (ROTATE Q23-25) | Will | Will Not | Don't <br> Know/ <br> Refused |
| :--- | :---: | :---: | :---: |
| Raising taxes on the wealthy | $\mathbf{3 5}$ | $\mathbf{6 1}$ | $\mathbf{5}$ |
| Raising taxes on small businesses | $\mathbf{7 6}$ | $\mathbf{2 1}$ | $\mathbf{3}$ |
| Closing tax loopholes for corporations | 38 | 53 | $\mathbf{9}$ |

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I am going to read a series of proposals to you. For
each please tell me if you think the proposal will or
will not CREATE a significant number of jobs.
(ROTATE Q26-36)
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Will Will Not | Don't |
| :---: |
| Know/ |
| Refused |

| 26. Lowering the corporate tax rate | 55 | 40 | 6 |
| :---: | :---: | :---: | :---: |
| 27. Extending the $\mathbf{2 \%}$ reduction in payroll taxes | 56 | 35 | 9 |
| 28. Enabling small businesses to write off investments from their taxes | 67 | 27 | 6 |
| 29. Investing more money in infrastructure like roads and bridges | 79 | 18 | 3 |
| 30. Repairing and modernizing 35,000 schools | 79 | 18 | 3 |
| 31. Providing aid to state and local governments to hire teachers | 72 | 25 | 3 |
| 32. Giving a $\$ 4,000$ tax credit if companies hire anyone out of work for more than 6 months | 61 | 35 | 4 |
| 33. Passing free trade agreements to make it easier for American companies to sell their products in other countries | 67 | 29 | 5 |
| 34. Making significant cuts in government spending | 50 | 45 | 6 |
| 35. Evaluating government regulations that have a significant impact on the economy or small business, and requiring Congressional approval for those regulations | 49 | 40 | 12 |
| 36. Allowing American businesses to bring back overseas profits without having to pay a tax penalty | 54 | 41 | 6 |
| 37. Increasing domestic production of energy | 84 | 13 | 3 |

Now just a few demographic questions for statistical purposes only-
38. What are the two main sources of your news about national issues such as politics, Iraq, the economy, education, and health care? (DO NOT READ - ALLOW THEM TO VOLUNTEER A RESPONSE AND CODE AS FOLLOWS)

1. ABC News 7
2. NBC News 6
3. CBS News 3
4. Local TV news 24
5. CNN News 16
6. MSNBC/CNBC News 6
7. Fox News 19
8. CSpan *
9. Daily newspaper 35
10. News magazines such as Time, US News, and Newsweek 4
11. Opinion magazines like The Weekly Standard $\mathbf{1}$
12. Websites of news organizations such as cnn.com,
msnbc.com, nytimes.com, and TV station websites
13. News Pages of Internet Service Providers such as Yahoo 16 News and MSN News
1
14. Opinion websites like Drudge Report or slate.com
15. National Public Radio ..... 8
16. Religious radio shows-
17. Talk radio like Rush Limbaugh ..... 2
18. General radio news station ..... 3
19. Public television shows like McNeil Lehrer ..... *
20. Comedy shows like the Daily Show with Jon Stewart ..... *
21. Late night TV shows like Jay Leno ..... -
22. Morning TV shows like Today, Good Morning America ..... *
23. Political talk shows on cable, such as MSNBC's Hardball ..... *
24. Sunday News Shows such as NBC's Meet the Press and*ABC's This Week
25. Other ..... 9
26. Don't Know/Refused (DO NOT READ) ..... 3
27. In what year were you born?
28. $18-34$ ..... 20
29. $35-44$ ..... 25
30. 45-54 ..... 19
31. 55-64 ..... 19
32. 65+ ..... 16
33. Generally speaking, do you consider yourself (ROTATE) a Republican, a Democrat, an Independent, or something else?
34. Republican ..... 35
35. Democrat ..... 37
36. Independent ..... 26
37. Other ..... 1
38. Don't Know/Refused (DO NOT READ) ..... 1
39. If you had to classify yourself, would you say you are (ROTATE) liberal, moderate, or conservative in your political beliefs?
40. Liberal (GO TO Q41A) ..... 20
41. Moderate (GO TO Q42) ..... 41
42. Conservative (GO TO Q41A) ..... 38
43. Don't Know/Refused (DO NOT READ - GO TO Q42) ..... 1
Q41a among liberals and conservatives in Q41 only
41A. Would that be very (LIBERAL/CONSERVATIVE) or somewhat (LIBERAL/CONSERVATIVE)?
44. Very liberal ..... 10
45. Somewhat liberal ..... 23
46. Very conservative ..... 26
47. Somewhat conservative ..... 37
48. Don't Know/Refused (DO NOT READ) ..... 3

## RESUME WITH ALL

42. Are there children in your household under the age of 18 years old?
43. Yes41
44. No 58
45. Don't Know/Refused (DO NOT READ) 1
46. What is your current marital status?
47. Single, never married 19
48. Married 65
49. Separated 1
50. Divorced 7
51. Widowed 6
52. Don't Know/Refused (DO NOT READ) 2
53. What is the annual income of your household before taxes? Is it...
54. Less than 15K 7
55. $15 \mathrm{~K}-30 \mathrm{~K} 10$
56. 30K-50K 14
57. 50K-75K 18
58. 75K-100K 14
59. Over 100K 19
60. Don't Know/Refused (DO NOT READ) 18
61. What is your religion?
62. Evangelical/Fundamentalist Protestant ..... 13
63. Mainline Protestant ..... 16
64. Catholic ..... 24
65. Jewish ..... 2
66. Mormon ..... 2
67. Atheist/Agnostic ..... 7
68. Other ..... 27
69. Don't Know/Refused (DO NOT READ) ..... 9
70. What is your race?

| 1. | Hispanic |
| :--- | :---: |
| 2. African-American | $\mathbf{8}$ |
| 3. | Asian |
| 4. | $\mathbf{1 2}$ |
| 5. | Other |
| 6. | Don't Know/Refused (DO NOT READ) |

47. Do you consider yourself a part of the tea party movement?
48. Yes 14
49. No 82

## What type of area do you live in? (TAKEN FROM SAMPLE OF LANDLINE)

1. Urban 27
2. Suburban ..... 54
3. Rural ..... 18

## Gender (by observation)

1. Male482. Female ..... 52

## Region (TAKEN FROM SAMPLE)

1. Northeast ..... 20
2. South ..... 27
3. Midwest ..... 19
4. Plains/Mountains ..... 19
5. West Coast ..... 14
