## $\mathrm{W}_{g}$ <br> THE WINSTON GROUP <br> making ideas matter ${ }^{\text {TM }}$

## NEW MODELS NATIONAL BRAND SURVEY October 1999 <br> 1000 RVs

1. Generally speaking, would you say things in the country are headed in the right direction, or are things seriously headed off on the wrong track?
2. Right Direction ..... 48
3. Don't Know/Refused (DO NOT READ) ..... 38
4. Wrong Track ..... 14
5. Overall would you say that you approve or disapprove of the job Bill Clinton is doing as President?

| 1. | Approve | $\mathbf{5 8}$ |
| :--- | :--- | :---: |
| 2. | Don't Know/Refused (DO NOT READ) | $\mathbf{3 6}$ |
| 3. | Disapprove | $\mathbf{6}$ |

Please tell me for each of the following whether you have a favorable or an unfavorable impression. (IF CHOICE IS MADE, ASK:) Would you say you have a strongly (FAVORABLE/UNFAVORABLE) impression or just a somewhat (FAVORABLE/UNFAVORABLE) impression? (ROTATE 3-7)

|  | NAME ID | TOTAL FAV | TOTAL UNFAV | NO OPINION |
| :--- | :--- | :---: | :---: | :---: | :---: |
| 3. Republican Party | 100 | 49 | 41 | 9 |
| 4. Democratic Party | 100 | 54 | 38 | 9 |
| 5. JC Watts | 41 | 16 | 9 | 16 |
| 6. Republicans in Congress | 100 | 44 | 45 | 11 |
| 7. Democrats in Congress | 100 | 51 | 38 | 11 |

8. Which of the following issues would you say is the most important to you in deciding how to vote for Congress? (ROTATE)
9. Education ..... 17
10. Social Security ..... 13
11. Moral Values ..... 12
12. Health Care ..... 11
13. The Economy ..... 11
14. Taxes ..... 9
15. National Defense/Foreign Affairs ..... 6
16. Crime/Drugs ..... 5
17. Medicare ..... 5
18. Environment ..... 4
19. Campaign Finance ..... 2
20. Other ..... 3
21. Don't Know/Refused (DO NOT READ) ..... 2

Which party do you have more confidence in to handle the issue of (ROTATE LIST BELOW Q9-19), (ROTATE) the Republican Party or the Democratic Party?

|  | REP | DEM | BOTH | NEITHER |
| :--- | :---: | :---: | :---: | :---: |
| 9. Education | 31 | 47 | 5 | 10 |
| 10. Social Security | 30 | 49 | 3 | 10 |
| 11. Medicare | 29 | 52 | 3 | 9 |
| 12. Economy | 40 | 43 | 4 | 7 |
| 13. Taxes | 43 | 39 | 2 | 8 |
| 14. Crime/Drugs | 36 | 37 | 5 | 13 |
| 15. Moral Values | 42 | 29 | 4 | 18 |
| 16. Environment | 24 | 55 | 4 | 8 |
| 17. National Defense/Foreign Affairs | 45 | 36 | 5 | 7 |


| 18. Health Care | 27 | 55 | 2 | 10 |
| :--- | :--- | :--- | :--- | :--- |
| 19. Campaign Finance | 30 | 29 | 3 | 24 |

20. In the last couple of weeks have you seen, heard or read anything that Congressional Republicans were doing?

| 1. Yes | 35 |
| :--- | :--- |
| 2. No | 65 |

21. What was it?

| 1. | Nuclear test ban treaty |
| :--- | :--- |
| 2. | Budget/national debt/surplus money |
| 3. | lowa poll/campaigning/campaign finance |
| 4. | Tax issues |
| 5. | Social Security |
| 6. | Republicans not compromising |
| 7. | General negative mentions |
| 8. | Bill before Congress and President |
| 9. | Medicare/health care |
| 10. Gun control | $\mathbf{6}$ |
| 11. General positive mentions | $\mathbf{4}$ |
| 12. Drug mentions | $\mathbf{3}$ |
| 13. Other | $\mathbf{3}$ |
| 14. Don't Know/Refused (DO NOT READ) | $\mathbf{3}$ |

22. Did it make you more or less likely to vote for Congressional Republican candidates?

|  |  |
| :--- | :--- |
| 1. | More Likely |
| 2. Less Likely | $\mathbf{3 0}$ |
| 3. | No Difference | $\mathbf{4 6}$

23. In the last couple of weeks have you seen, heard or read anything that Congressional Democrats were doing?
24. Yes 32
25. No 68
26. What was it?
27. Nuclear treaty mentions 19
28. Budget/national debt/surplus money $\mathbf{1 5}$
29. Medicare/health care 10
30. Upcoming elections/campaign mentions 8
31. Social Security 8
32. Fighting with Republicans 6
33. Tax issues 5
34. General negative 5
35. Education mentions 4
36. Same issues as Republicans 3
37. Gun control 2
38. General positive 2
39. Other 15
40. Don't Know/Refused (DO NOT READ) 13
41. Did it make you more or less likely to vote for Congressional Democratic candidates?

| 1. More Likely | 42 |
| :--- | :--- | :--- |
| 2. Less Likely | $\mathbf{3 4}$ |
| 3. No Difference | $\mathbf{2 4}$ |

26. If the elections were held today for US Congress, would you be more likely to vote for (ROTATE) the Republican candidate or the Democrat candidate? (IF UNDECIDED ASK:) would you be leaning toward (ROTATE) the Republican candidate or the Democrat candidate?
27. Republican 31
28. Lean Republican 6
29. Undecided 13
30. Lean Democrat 7
31. Democrat 37
32. Don't Know/Refused (DO NOT READ) 6

TOTAL REPUBLICAN 37
TOTAL DEMOCRAT 44
27. If the Presidential election were held today and the candidates were George W. Bush, the Republican and AI Gore, the Democrat for whom would you vote?

1. Bush 47
2. Lean Bush 4
3. Undecided 9
4. Lean Gore 4
5. Gore 32
6. Don't Know/Refused (DO NOT READ) 5

TOTAL BUSH 50
TOTAL GORE 35
28. If the elections were held today for U.S. Congress, would you be more likely to vote for:

The Republican candidate who supports a 1\% across the board spending cut so that we can preserve social security and pay down the national debt.

Or, the Democrat candidate who supports increasing tobacco taxes so that we can save social security and spend more on education.

Would you be leaning toward the Republican candidate or the Democratic candidate?

| 1. | Republican |
| :--- | :---: |
| 2. | Lean Republican |
| 3. | $\mathbf{3 9}$ |
| 4. | Lean Democided |
| 5. | Democrat |
| 6. | Don't Know/Refused (DO NOT READ) |
|  | $\mathbf{6}$ |
| TOTAL REPUBLICAN | $\mathbf{5}$ |
| TOTAL DEMOCRAT | $\mathbf{4 2}$ |

Now just a few demographic questions for statistical purposes only-
29. In what year were you born?

1. 18-34 23
2. 35-44 22
3. 45-54 19
4. 55-64 14
5. 65+ 19
6. Don't Know/Refused (DO NOT READ) 2
7. Generally speaking, do you consider yourself (ROTATE) a Republican, a Democrat, an Independent, or something else?
8. Republican 30
9. Democrat 35
10. Independent 26
11. Other 7
12. Don't Know/Refused (DO NOT READ) 2
13. If you had to classify yourself, would you say you are a liberal, moderate or conservative in your political beliefs?
14. Liberal 18
15. Moderate 49
16. Conservative 30
17. Don't Know/Refused (DO NOT READ) 4
18. Are there children in your household under the age of 18 years old?

| 1. Yes | $\mathbf{3 6}$ |  |
| :--- | :--- | :---: |
| 2. | No | $\mathbf{6 3}$ |
| 3. | Don't Know/Refused (DO NOT READ) | $\mathbf{1}$ |

33. What is your current marital status?
34. Single, never married ..... 20
35. Married ..... 62
36. Separated ..... 1
37. Divorced ..... 8
38. Widowed ..... 7
39. Don't Know/Refused (DO NOT READ) ..... 1
40. Are both spouses employed in your household?
41. Yes ..... 58
42. No ..... 42
43. What is the annual income of your household before taxes? Is it...
44. Less than 15 K ..... 7
45. $15 \mathrm{~K}-30 \mathrm{~K}$ ..... 16
46. 30K-50K ..... 24
47. $50 \mathrm{~K}-75 \mathrm{~K}$ ..... 17
48. $75 \mathrm{~K}-100 \mathrm{~K}$ ..... 9
49. Over 100K ..... 8
50. Don't Know/Refused (DO NOT READ) ..... 19
51. What is your religion?
52. Catholic ..... 24
53. Mainline Protestant ..... 21
54. Evangelical Protestant ..... 8
55. Fundamentalist Protestant ..... 5
56. Atheist/Agnostic ..... 4
57. Jewish ..... 2
58. Mormon ..... 2
59. Other 23
60. Don't Know/Refused (DO NOT READ) $\mathbf{1 1}$

I am going to read you a list of news sources and for each tell me what level of information you receive from each - a lot of news, some news, a little news, no news at all.
37. Television cable


1. A lot of news 50
2. Some news 24
3. A little news 10
4. No news at all 14
5. Don't Know/Refused (DO NOT READ) $\mathbf{1}$
6. Radio
7. A lot of news 26
8. Some news 33
9. A little news 25
10. No news at all 14
11. Don't Know/Refused (DO NOT READ) $\mathbf{1}$
12. Magazines
13. A lot of news 12
14. Some news 31
15. A little news 33
16. No news at all 23
17. Don't Know/Refused (DO NOT READ) $\mathbf{1}$
18. Internet
19. A lot of news $\mathbf{1 0}$
20. Some news 14
21. A little news 18
22. No news at all 57
23. Don't Know/Refused (DO NOT READ) $\mathbf{1}$
24. Newspapers

| 1. | A lot of news | $\mathbf{5 2}$ |
| :--- | :--- | :---: |
| 2. | Some news | $\mathbf{2 7}$ |
| 3. | A little news | $\mathbf{1 3}$ |
| 4. | No news at all | $\mathbf{7}$ |
| 5. | Don't Know/Refused (DO NOT READ) | $\mathbf{1}$ |

42. Are you currently investing in any stocks and/or mutual funds or do you have a pension, IRA, 401 K or any sort of retirement savings plan?

| 1. Yes | $\mathbf{7 0}$ |
| :--- | :---: |
| 2. | No | $\mathbf{2 6}$| 3. |
| :---: |

43. What is your race?

| 1. | White |
| :--- | :---: | $\mathbf{8 0} 9$| 2. | African-American |
| :---: | :---: |
| 3. | Hispanic |
| 4. | Asiatic |
| 5. | Other |
| 6. | Don't Know/Refused (DO NOT READ) |
|  | $\mathbf{1}$ |
| Gender (by observation) | $\mathbf{2}$ |
|  | $\mathbf{5}$ |
| 1. | Male |
| 2. | Female |

## Region (TAKEN FROM SAMPLE)

1. Northeast
23
2. Midwest 18
3. South 23
4. Southwest 12
5. Plains/Mountains 9
6. West Coast 15

Congressional Districts

1. Targeted 16
2. Not targeted 84
